

What Employers Need to Know...



...To Better Manage Specialty Pharmacy

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MBGH

Midwest Business Group on Health

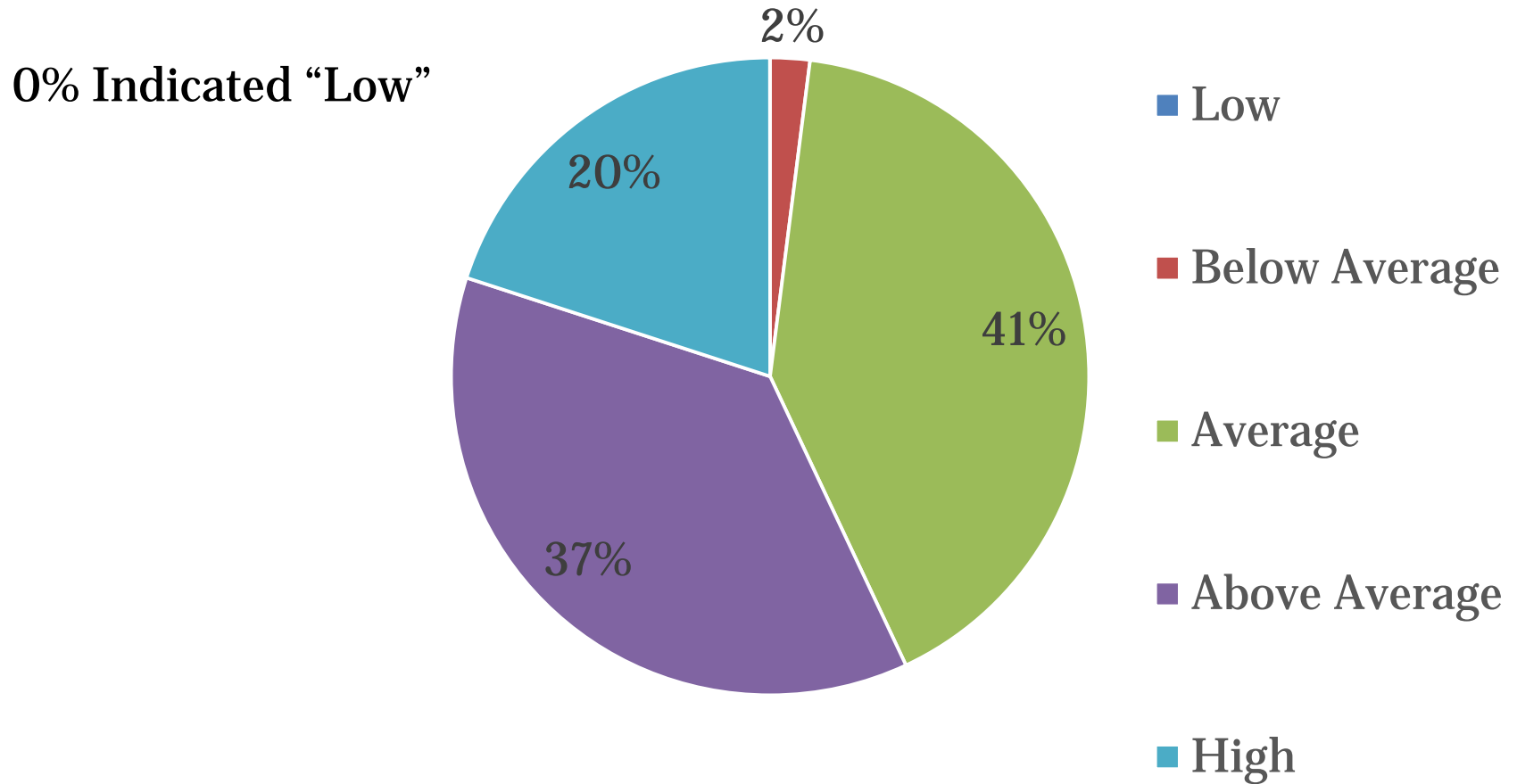
The Source for Leading Health Benefits Professionals

National Employer Initiative on Biologics & Specialty Drugs

5th Annual Employer Survey - Preliminary

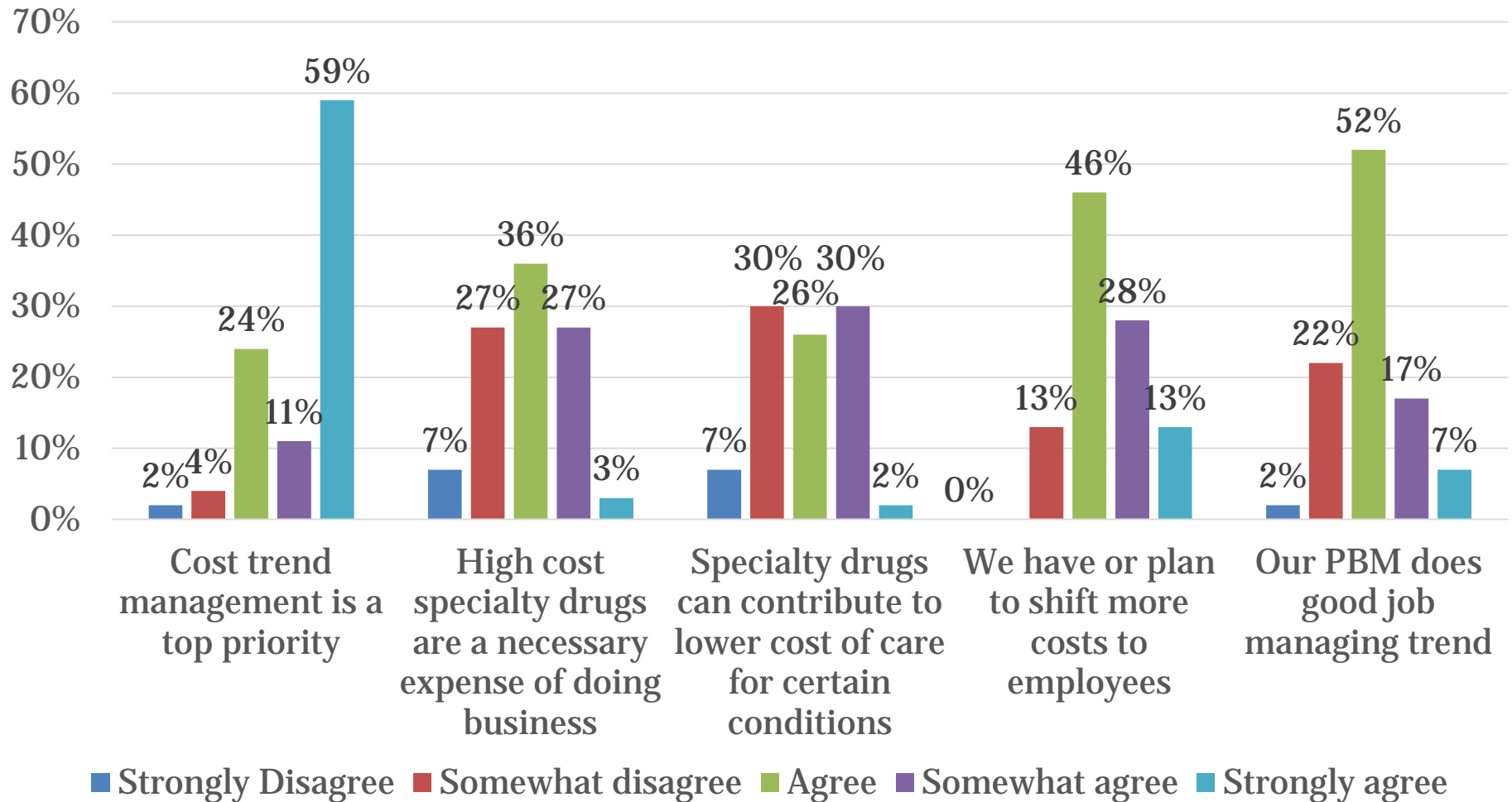
5th Annual Employer Survey

Average level of understanding – managing, covering and cost trends



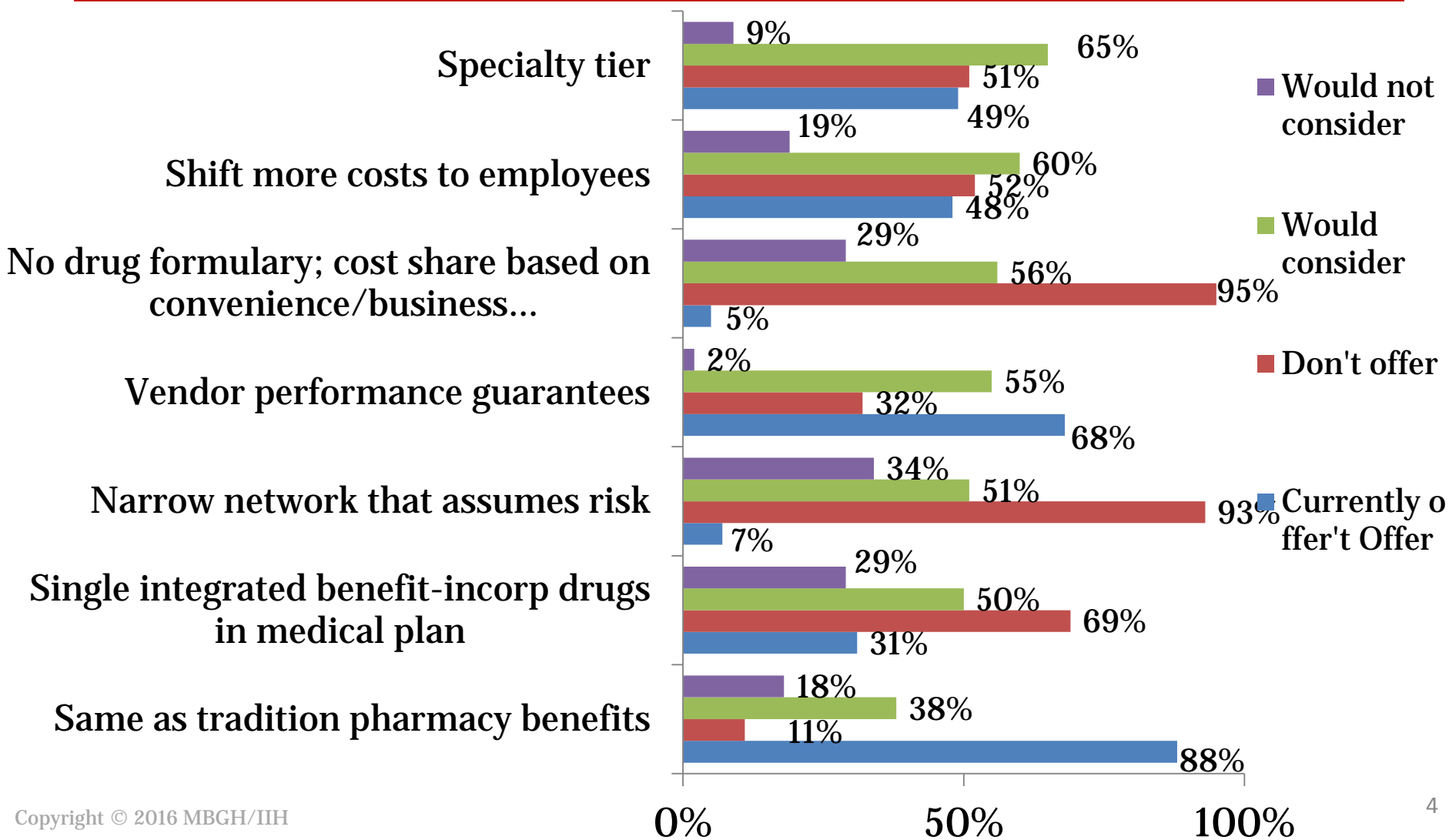
5th Annual Employer Survey

Level of agreement in managing specialty drugs



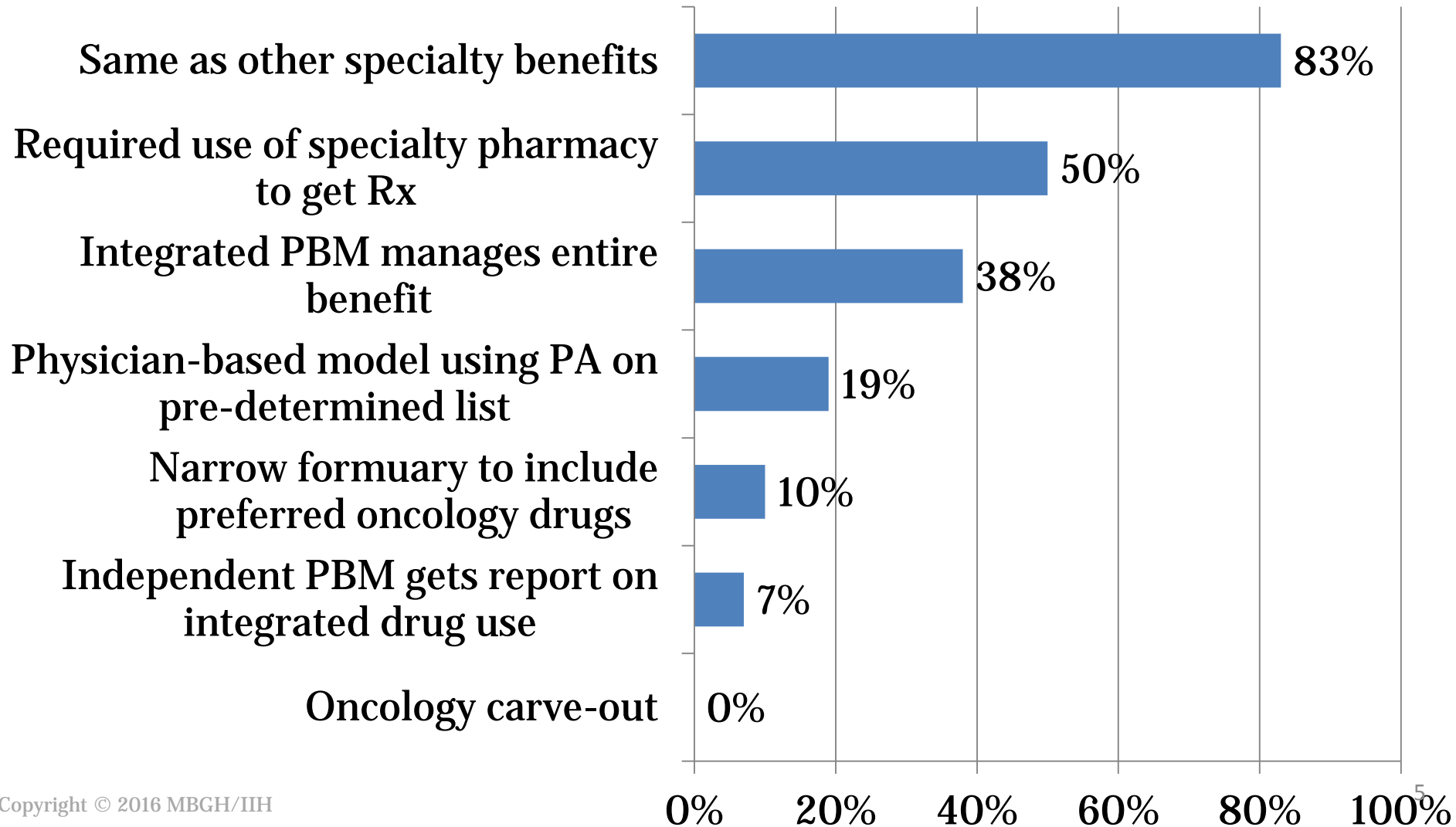
5th Annual Employer Survey

Plan design strategies for managing specialty drug costs



5th Annual Employer Survey

Oncology plan design strategy



5th Annual Employer Survey

Most effective cost management strategies

1. Required use of a specialty pharmacy
2. Prior authorization for pharmacy claims approval
3. Patient support and case management
4. Step therapy edits for claims approval
5. Prior authorization for medical claims approval

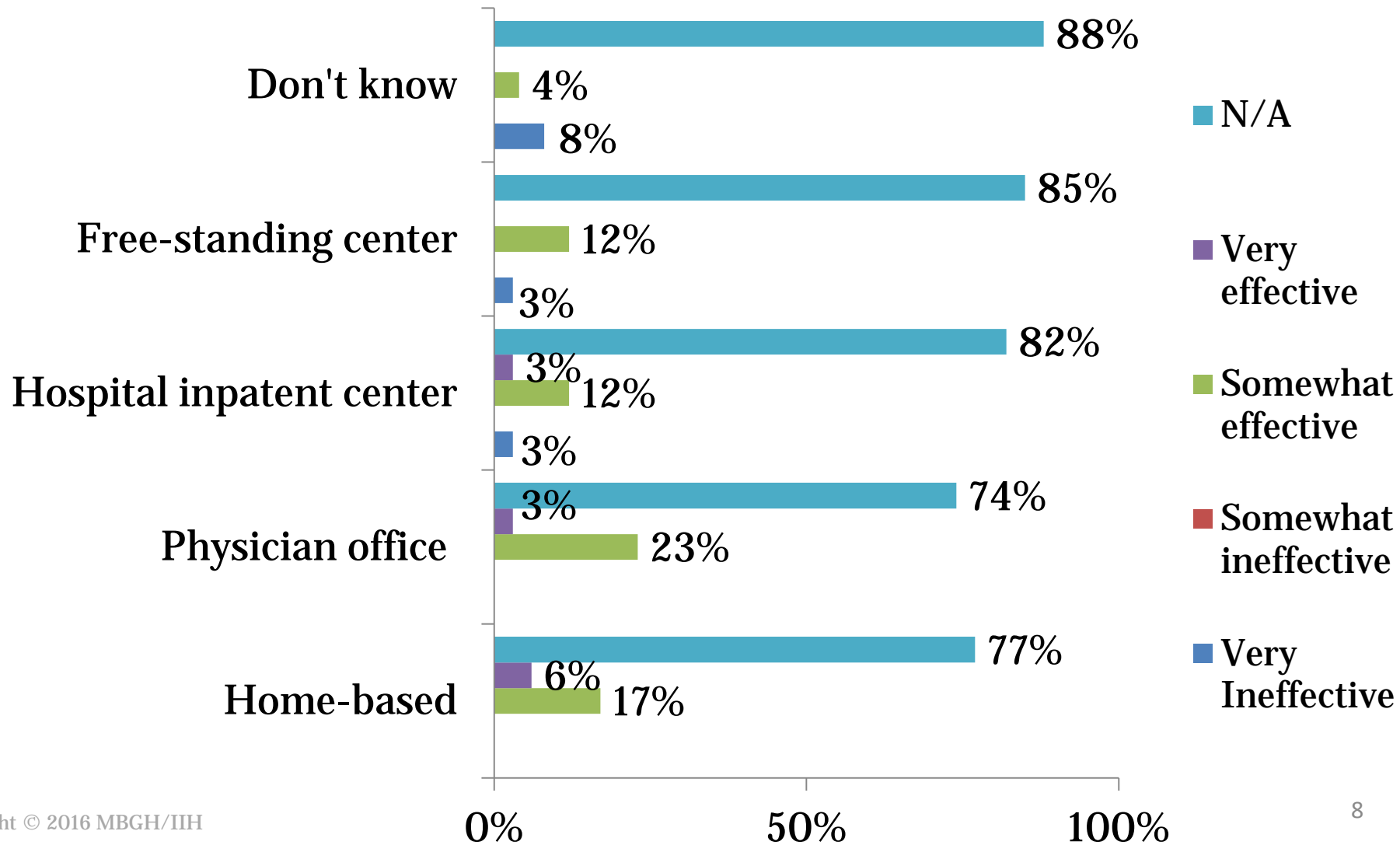
5th Annual Employer Survey

Most effective patient outcome strategies

1. Patient support and case management
2. Required use of a specialty pharmacy
3. Prior authorization for pharmacy claims approval
4. Step therapy edits for claims approval
5. Tie - Specialty distribution requirements (i.e. closed system delivery) &
6. Tie - Coordinated info on disease therapies

5th Annual Employer Survey

Plan design elements to drive people to lowest cost site of care for infused drugs



5th Annual Employer Survey

Impact of employee cost sharing

