



Specialty Pharmacy Management

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Accredo



Choosing the right specialty partner is critical

Currently,

38%

of plan spend
is in specialty...

Specialty will be

50%

of plan spend
by 2018

Ongoing, increasing complexity and cost

Specialty generics
and biosimilars

Copaxone[®]

Gleevec[®]

Neupogen[®]

Remicade[®]

Growth of
specialty category

PCSK9 Inhibitors
for high cholesterol

Hepatitis C

NASH

Alzheimer's

Oncology

80% of oncology spend in
medical benefit

Nearly 50% of the specialty
drugs in the pipeline are
oncology medications

Accredo Specialty Pharmacy

Therapeutic Resource Centers Provide Specialized Care



14

Areas of focus, including:



Hepatitis C



Oncology



Multiple Sclerosis

Widest access to **limited and exclusive** distribution drugs in the industry

Unique clinical protocols for drugs dispensed maximizes safety, effectiveness and affordability

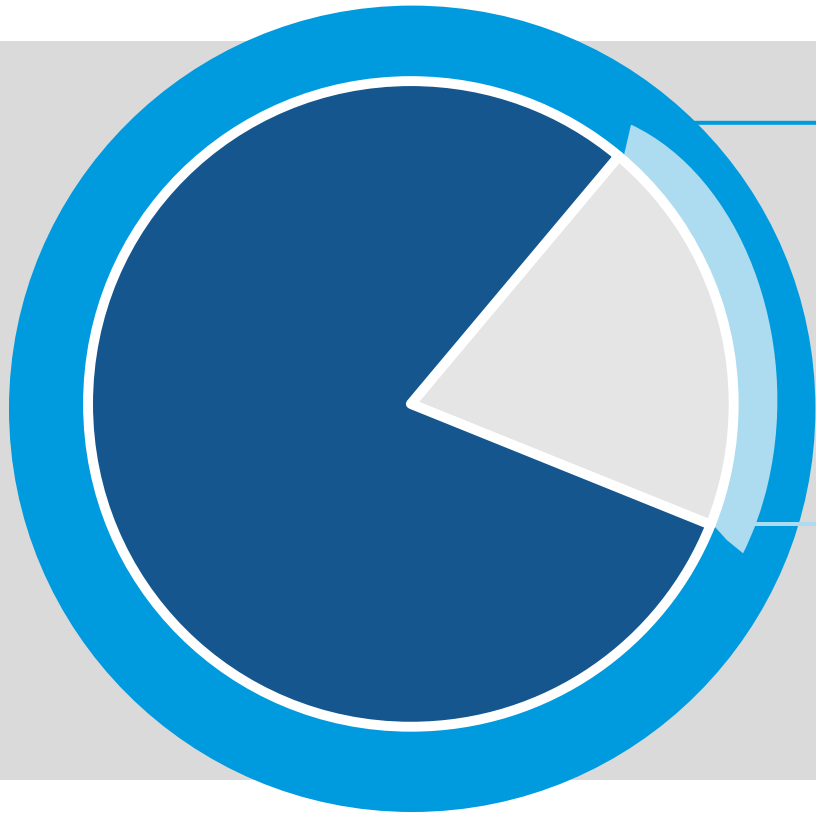
One-on-one counseling from specialty pharmacists and nurses

Proactive copay assistance and enhanced member service

Higher average **member adherence rates** in top therapy classes

Groundbreaking Savings

Hepatitis Cure Value Program



• **\$4 Billion+**

in savings for our national health care system in 2015

• **\$1 Billion**

in savings for our Book of Business in 2015

»» Unprecedented problem. Unprecedented solution.

Comprehensive Solution for Oncology

HOLISTIC APPROACH

- Putting patients first. Offering a compassionate and integrated approach to care with support from our Oncology Therapeutic Resource Center®

NEED FOR FAIR DRUG PRICING

- Expanding dialogue about fair drug pricing and value-based reimbursement with key thought leaders

INDICATION-BASED FORMULARY

- Rolled out pilot approach in 2016. What payers and patients pay should align with the value of therapy



**Let's advocate together
for more affordable drug
pricing and
expand access for
patients, like what we did
for Hepatitis C**

Pharmacy. Smarter.SM

Medicine within reach through advanced pharmacy services.

Bold
Action

Specialized
Care

Data
Insights

Innovative
Solutions

