

Discover Houston's Best Kept Secret

A Smarter
Health Plan
Solution That
Employers and
Employees Love





## The Health Plan Built for Businesses

KelseyCare Health Plans is the solution to ever-rising healthcare costs. Today, KelseyCare is offered by more than 450 Houston-based companies including some of the city's largest businesses. Why? Because the plan consistently delivers results: improved quality of care, greater member satisfaction, and a lower total medical cost.

### Our Model of Care -What Makes KelseyCare Different

With care coordinated by kelsey-Seybold Clinic the nation's first NCQA accredited Accountable Care Organization (ACO) — KelseyCare is fundamentally different from any other health plan. KelseyCare benefits both the employer and the employee, proving that healthier employees ultimately leads to a healthier bottom line.

Through the ACO model, our network of providers work together with one goal in mind: improving health. That's why care is led and coordinated by doctors to ensure that patients receive the right care at the right time. When you match our approach with programs like preventive care and disease management, you not only have healthier and happier employees, but also a reduction in high-cost claims and proven savings of 15% to 30% on your total medical costs.



#### Accountable, coordinated care works to:

- · Reduce duplication of services and procedures
- Increase compliance with preventive care
- Manage chronic diseases
- Improve health outcomes

#### The Advantage of Proactive, Preventive Care

Every person should receive care early enough to catch health issues before they become severe or life-threatening. We've found that when attention is focused on early intervention, you don't just save money - you could even save a life.

From diabetes to congestive heart failure, diseases such as these call for proactive, consistent care. Our health database helps us identify and contact KelseyCare patients that are overdue for standard preventive testing. We analyze claims data to manage health risks and emerging "danger zones" and intervene with sound, medically based strategies and programs.





# Our Exclusive KelseyCare Programs:

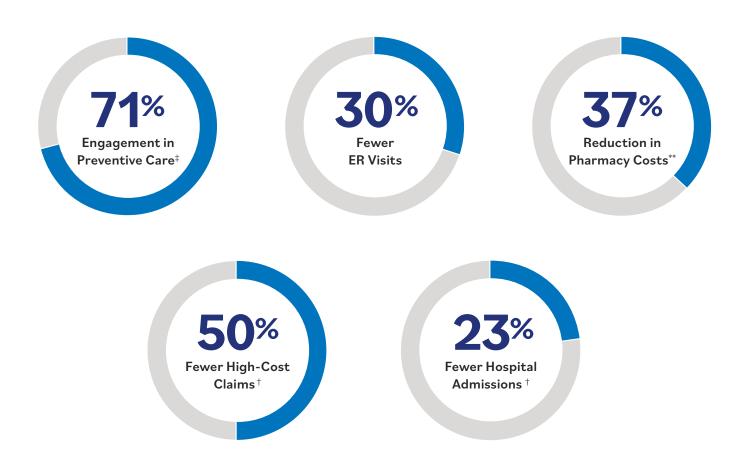
- Population Health
- Preventive Care Engagement and Compliance Monitoring
- Integrated Disease Management
- Full Medical and Utilization Management
- Hospitalist Program (49 dedicated Hospitalist physicians and nurse practitioners on site at our partner hospitals)

# Total Medical Cost Savings of 30% or More

\*Annual savings based on 5-year study of 16 employers, 2016-2020.

### Better Care Delivers Better Results

By focusing on improving health and integrating patient care, preventive care, disease management, and innovative care programs, you not only see positive results in your employee population, but an impact on your bottom line overall.



<sup>‡</sup> Multiple employer study of preventive care compliance, 2021. \*\*Based on multi-employer study of 46,000 KelseyCare members, 2017-2020. †Carrier data comparing KelseyCare performance to other plans offered, 2020. †† Based on study of over 60,000 KelseyCare members associated with multiple employers, 2019-2020.

#### Keep Your Current Carrier

Because KelseyCare is a health plan option, you're able to stay with your current carrier and simply add KelseyCare as a plan choice. We work with the leading carriers, so the implementation process can be much easier. And with another plan option, your employees will have the power to select what makes sense for them and their family when decision making time rolls around.

### Simple Setup. Seamless Implementation.

- Work with your current broker
- Add KelseyCare alongside your PPO or HDHP
- Receive communication support

#### Our Carrier Partners

aetna<sup>®</sup>









We serve businesses in virtually every industry.

# More than 450 Businesses Trust KelseyCare

### A Growing Network of Providers

KelseyCare members gain access to more than 750 providers at more than 36 Kelsey-Seybold locations throughout Greater Houston, as well as over 7,800 affiliate specialists\* for everything from Pediatrics and Surgery to Cardiology, Orthopedics, and Oncology.

\*A referral by a Kelsey-Seybold Clinic physician is required for our 7,800+ affiliate specialists.



#### **Our Hospital Partners Include:**













# High-Quality Care **Employees Deserve**

As employees desire and demand more from their employers, it's critical that companies offer world-class benefits. With KelseyCare, our members enjoy a premier patient experience and access to programs that is far beyond the PPO standard.

### Physician Driven. Member Focused.

#### Member benefits include:

- Electronic medical records that are shared with the member and any Kelsey-Seybold provider they see
  - Members can see any Kelsey-Seybold primary care physician or specialist at any Kelsey-Seybold location with no referral required to see a Kelsey-Seybold specialist
- 36+ Kelsey-Seybold Clinic locations and growing
- 24/7 appointment scheduling
- After-Hours Nurse Hotline
- Saturday appointments from 9 a.m. to 2 p.m. at four regional clinic locations
- · Predictable co-pays for physician visits, with no extra out-of-pocket expenses for routine lab tests and X-rays
- Dedicated concierge service to answer questions, assist with billing issues, and more



# Delivering access to high-quality evidence-based care

The KelseyCare Accountable model delivers:

**better** health outcomes

higher member satisfaction







greater total savings



Our KelseyCare plan has cost us 38% less, over that 8-year period, than our traditional high-deductible healthcare plan. You can see that it's been very cost-effective, but you can also see, from the increased employee participation, it has met their needs.

#### **SANDY JOHNSON**

CEO, Barrios Technology

I like KelseyCare. The cost is affordable, and it comes with a lot of choices. When your health plan is KelseyCare, you have a partner in living a healthier life.

#### **FREDISWINDA BUSBY**

City of Houston, Public Works and Engineering

# Ready to improve employee health and drive down medical costs?

Visit KelseyCare.com today.

